| Certification Program<br>Arlansas Mississippi<br>Minority Business Council<br>(AMMBC)<br>www.anunbc.org   | Targeted Businesses<br>Minority-Owned<br>Businesses (MBE) | CERTIFICATION PROGRAM<br>Eligibility Requirements<br>Proof of U.S. Citizenship<br>Proof of Ethnicity for Owner(s), Partners,<br>Shareholders (driver's license, birth certificate)<br>Two years of Federal Tax Returns (Business)<br>Financial Statements<br>Notes Payable (if any)<br>Applicable Operating Business License<br>and/or permits<br>Lease Agreements<br>Resume(s) of owner(s), partners or<br>shareholders<br>Contract or work history for the past three<br>years<br>Additional requirements go to website | S Benefits<br>Meet one-on-one with major corporations<br>and other minority businesses<br>Annual goals are set for purchasing goods<br>and/or services from minority businesses<br>Access to networking events throughout<br>the year<br>Memberships to agencies and other<br>nonprofit organizations at reduced fee<br>Additional benefits go to website   | Processing Fee<br>\$200.00 |
|---|---|---|---|----------------------------|
| Women's Business<br>Enterprise National Council<br>(WBENC)<br>www.wbene.org   | Women-Owned Businesses<br>(WBE)                           | Fifly-one (51%) percent ownership by a<br>woman or women<br>Proof of active management of the business<br>Perform area of specially/expertise without<br>substantial reliance on males or non-women-<br>owned businesses<br>U.S. Citizenship or U.S. Resident<br>Hold highest officer position<br>Maintain a stringent screening process which<br>ensures all firms in membership are<br>legitimately owned, managed, and controlled<br>by women<br>Additional requirements go to website                                 | <ul> <li>National recognition by thousands of major<br/>U.S. Corporations and several public<br/>agencies</li> <li>Eligibility to exhibit at WBEN's National<br/>Business Conference</li> <li>Automatic inclusion in WBENCLink,<br/>WBENC's Internet database of certified<br/>WBES</li> <li>Access to current list of supplier diversity<br/>and procurement executives</li> <li>Eligibility to participate in the Tuck School<br/>of Business, receive a Dorothy B. Brothers<br/>Scholarship, to participate in WBENC-<br/>discuss (WBENC's email<br/>opportunity network)</li> <li>Listed as Corporate Member in all WBENC<br/>marketing materials, brochures and press<br/>releases</li> <li>Additional benefits go to website</li> </ul> | \$350.00                   |
| Mississippi Department of<br>Transportation (MDOT)<br>Jackson Municipal Airport<br>Authority (IMAA)<br>State, Local, transit<br>authorities<br><u>www.gomdot.com</u><br><u>www.jmaa.com</u> | Disadvantaged Business<br>Enterprise (DBE)                | Recipients of DOT funding through highway,<br>transit, airport, and highway safety financial<br>assistance programs<br>Additional requirements go to website  | Unified Certification Program honored by<br>all recipients in the state<br>Marketing for your business in Highway<br>Construction Industry<br>Knowledge of Business bidding and<br>estimating procedures<br>Interpretation of Contract terms, conditions,<br>and specifications, etc.<br>Additional benefits go to website  | Free                       |

| Certification Program<br>National Minority Supplier<br>Development Council, Inc.<br>(NMSDC)<br>www.nmsdc.org        | Targeted Businesses<br>Minority-Owned<br>Businesses (MBE) | Eligibility Requirements<br>Dun & Bradstreet Number<br>Number of Minority employees employed by<br>the business<br>Ccrtify Minority Business Enterprises<br>(MBEs) only<br>Information on geographic market business in<br>which the business provides good and services<br>amount of Credit Line in bank information<br>Information for transportation or trucking firm<br>is different, example (type of carrier, carrier<br>operating authorities, commodities transport)<br>information on involvement in any present or<br>pending lawsuits<br>Additional requirements go to website  | Benefits<br>• Certification period for one (1) year period<br>• Business opportunities with corporations<br>and other MBEs, Business Fairs, and<br>Networking opportunities<br>• Listed in NMSDC national database<br>• Referrals to corporate buyers of minority<br>suppliers<br>• Corporate Plus membership<br>• Business Opportunity Fairs<br>• Supplier diversity online course<br>Additional benefits go to website | Processing Fee<br>S100.00 app. Fee<br><u>\$200.00</u> yearly<br>\$300.00 total<br>certification fee |
|---|---|--|--|---|
| MS Development Authority<br>Minority & Small Business<br>Development Division<br>(MDA-MSBDD)<br>www.mississippi.org | Minority and Women-<br>Owned Businesses<br>(MBE or WBE)   | Work experience resumes<br>3years Federal & State Tax returns for business<br>Documentation ownership stock purchased<br>Signed loan agreement and security agreents.<br>Description of business real estate and proof of<br>ownership listed<br>List of equipment owned, leased, purchased<br>List of construction equipment and/or vehicle<br>owned and titles/proof of ownership<br>Signed leases for office/storage space<br>End of Year Balance Sheets & Income<br>Statements for the past 3 years<br>Copies of relevant licens. (priv. tax, trade, etc.)<br>DBE/MBE/WBE,SBA 8(a) or SDB<br>Certifications or denials and decertification<br>Bank authorization and/or Signatory cards for<br>Business account<br>Schedule of salaries paid or to be paid to all<br>officers, managers, owners or directors<br>Business Plan/Executive Summary and<br>Business Projections<br>Additional requirements go to website | MDA's property, applicant can request the<br>return of all documents.  | Free  |

| Federal Programs<br>Certification Program<br>8(a) Business Development<br>Program<br>www.sba.gov | Targeted Businesses<br>Business Owners | (404) 331-7587 <u>www.sba.gov/size</u><br>or <u>www.census.gov/pcd/www/naics.html</u><br>US. Citizen or Indian Tribe, Alaskan Native<br>Corporation, or Native Hawaiian Origin<br>51% Owned, Controlled and Daily Managed<br>by Socially and Economically Disadvantaged<br>Individual(S). (Adjusted Net Work below  | Benefits           • Sole-source contracts, up to a ceiling of S3 million for goods and services and S5 million for manufacturing.           • Federal Agencies are encouraged to award a certain percentage of their contracts to SDBs.           • MOUS with 25 Federal agencies to contract directly with certified 8(a) firms.           • Permit joint ventures and teams to bid on contracts, enhancing the ability to perform larger prime contracts and overcome the effects of contract bundling.           • Listing in diabase <u>www.wbs.agot</u> • Special Government Contracting Opportunity (Sole Source).           • Exclusive Training Opportunities (SBA pays for tution, materials, meals and lodging).           • Assigned a busineses Development Speciality to estified a contracting needs.           • SDB Certified (Automatically) to contract directly with certified 8(a) firms | Processing Fee<br>Free |
|--|--|---|---|------------------------|
| Small Disadvantaged<br>Business Program (SDB)<br><u>www.sba.gov</u>                              | Small Businesses                       | Firm must be owned and controlled by one or<br>more socially and economically disadvantaged<br>individuals<br>Certain Ethnic groups are disadvantaged<br>Additional requirements go to website  | <ul> <li>SDBs are eligible for price evaluation<br/>adjustments of up to ten (10%) percent when<br/>bidding on federal contract in certain<br/>industrics</li> <li>Firms remain on list for 3 years<br/>Additional benefits go to website</li> </ul>  | Free                   |
| Historically Underutilized<br>Business Zone (HUBZone)<br><u>www.sbn.gov</u>                      | Small Businesses                       | Small Business Office Size Standards<br>(404) 331-7587 <u>www.sbn.gov/size</u><br>or <u>www.census.gov/epod/www/naics.html</u><br>US. Clitzen (61%)<br>A U.S. Clitzen in this program is a person who<br>owns <u>any legal</u> or equity interest in the<br>company<br>Principle office must be in a HUBZone<br>35% of Employees must reside in a HUBZone<br>status every 3 years<br>for e-certify, please go to<br>https://wwbl.isba.gov/hubzone/internet/and<br>click on "HUBZone Program Recertification"<br>Additional requirements go to website | <ul> <li>Federal Contract Benefits: Competitive<br/>Contracts, Sole-source, Full and open<br/>competitive contracts, and Subcontracting</li> <li>Other Specialized Assistance: firms can<br/>qualify for higher SBA-guaranteed surety<br/>bonds on construction and service contract<br/>bids; firms in Federal Empowerment Zones<br/>and Enterprise Communities (EZ/EC) can<br/>also benefit from employer tax redits, tax-<br/>free facility bonds, and investment tax<br/>deductions<br/>Additional benefits go to website</li> </ul>  | Free                   |